**MADISON MAYERS**

|  |  |
| --- | --- |
| **PROFESSIONAL**  **SUMMARY** | Focused Sales Consultant well-known for providing exciting  product demonstrations and convincing leads to purchase.  Detailed and quick-paced and a true team player. Pursuing a  new sales-driven role where hard work and dedication will be  highly valued. |
| **SKILLS** | |  |  | | --- | --- | | * Sales and marketing * Product and service   knowledge   * Demonstrations * Payment Processing | * Customer service   Sales reporting   * Trusted key holder * Strategic dales knowledge | |
| **WORK HISTORY** | JANUARY 2018-CURRENT  **Sales Consultant** | Verizon Wireless |San Francisco, CA   * Processed credit and debit card payments to complete the   purchasing experience.   * Identified prospect’s needs and developed appropriate   responses along with information on products and services  that would be suitable.   * Provided pricing information to customers regarding specific products.   AUGUST 2016-FEBRUARY 2018  **Sales Representative** | Nike Inc |San Francisco, CA   * Identified prospect’s needs and developed appropriate responses along with information on fitting products and services. * Responded to customer concerns with friendly and knowledgeable service. * Increased profits through effective sales training and troubleshooting profit loss areas. |
| **EDUCATION** | 2017  **Associate of Arts**: Business Management  San Francisco City College, San Francisco, CA |

SAN FRANCISCO, CA (555)432-1000 MADISON-EXAMPLE@EXAMPLE.COM